



## CALIFORNIA MANUFACTURING TECHNOLOGY CONSULTING (CMTC)

CMTC, a private non-profit corporation, was established in 1992 to provide consulting services to small and medium-sized manufacturers in California. In 2016, The U.S. Commerce Department's National Institute of Standards and Technology (NIST) awarded CMTC a five-year agreement to be California's Manufacturing Extension Partnership (MEP) Center. This agreement makes CMTC the lead organization for delivering services to small and medium-sized manufacturers in California with support of "California's Manufacturing Network" partners throughout the state.

Through its collaboration with these partners, CMTC will enhance operational performance, new product development, market expansion and technology adoption for manufacturers in both urban and rural centers. CMTC is part of the MEP National Network™ which is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing. For more information visit [www.cmtc.com](http://www.cmtc.com).

## ECONOMIC IMPACT

MEP Center impacts are based on clients surveyed in FY2020



**\$544 Million**

Total Increased/Retained Sales



**7,646**

Total Increased/Retained Jobs



**\$281.2 Million**

New Client Investments

## CONTACT US



690 Knox Street  
Suite 200  
Torrance, CA 90502



(310) 263-3060



[www.cmtc.com](http://www.cmtc.com)



[jwatson@cmtc.com](mailto:jwatson@cmtc.com)

**CMTC**

## ENVIROKINETICS ATTAINS ISO 9001 CERTIFICATION AND INCREASES SALES

**ABOUT ENVIROKINETICS INC.** EnviroKinetics is an innovative company specializing in emissions control, heat recovery, and automation packages. The company's accumulated decades of experience have made EnviroKinetics a trusted problem solver for the power generation, chemical, refining, and materials processing industries. Founded in 2001 by an experienced team of engineers with refinery operations backgrounds, EnviroKinetics supplies turn-key emissions control, heat transfer, and automation packages to the power, chemical, refining, and materials processing industries. In 2011, EnviroKinetics underwent a transition to an employee stock ownership program (ESOP). As a result of this transition, all EnviroKinetics employees are now stockholders in the corporation with a vested interest in the success of the company.

**THE CHALLENGE.** Key customers informed EnviroKinetics that they require ISO 9001 certification to continue to receiving orders from them. EnviroKinetics recognized that it lacked the internal resources to put processes and procedures in place to implement a quality management system compliant to ISO 9001 efficiently and effectively. In order to minimize disruption to the company's operations, the management team decided to select an external ISO 9001 expert with experience in implementing a quality management system and the capabilities to help prepare the company for 3rd-party certification. Achieving ISO 9001 certification would better ensure the protection of existing sales as well as improve the company's processes and performance overall.

**MEP CENTER'S ROLE.** CMTC, part of the MEP National Network™, began an ISO 9001 implementation project with EnviroKinetics in August 2019. Based on a needs assessment, CMTC developed an implementation plan that included training, coaching and project management assistance. Working with key EnviroKinetics management and staff, CMTC provided training on the development of procedures and documentation, practical training on conducting internal audits, mentoring and support to the EnviroKinetics project team on training in other areas of the organization on new procedures, and assisted in the training and development of the company's corrective actions system. CMTC also facilitated management reviews consistent with the requirements of the ISO 9001 standard.

"CMTC was very easy to work with and was always available to answer any questions we might have. We would love to work with them on any future projects that EnviroKinetics, Inc., might have. Our goal was to become ISO 9001 certified and we passed without any findings."

-Ms. Cheryl Fogarty, President



## RESULTS



**\$3,000,000** in retained sales



**\$6,000,000** in increased sales



**5** retained jobs



**3** jobs created



**\$100,000** in cost savings

# CMTC